

Cohort #	Harper College Registered Apprenticeship Program Curriculum Map Department of Labor Certificate: General Insurance Associate AAS Degree: Business Administration / Insurance	2-year Program
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Fall 20XX = 9 credits		Spring 20XX = 12 credits		Summer 20XX = 9 credits	
INS110 Insurance Fundamentals	3 cr.	INS120 Property & Liability Insurance	3 cr.	ACC211 Business Law	3 cr.
MGT111 Intro to Business Org.	3 cr.	PHI150 Business Ethics (Gen Ed)	3 cr.	MKT245 Principles of Marketing	3 cr.
ENG101 English (Gen Ed)	3 cr.	SPE101 Speech (Gen Ed)	3 cr.	MGT150 Business Math (Gen Ed)	3 cr.
CIS101 Intro Computer Info Systems	3 cr.				
Start: Aug	End: Dec	Start: Jan	End: May	Start: May	End: Aug

Fall 20XX = 10 credits		Spring 20XX = 12 credits		Summer 20XX = 9 credits	
ACC101 Intro to Fin. Accounting	4 cr.	ECO211 Microeconomics	3 cr.	MGT218 Intro to Finance	3 cr.
INS220 Personal Insurance	3 cr.	PSY245 Industrial/Org. Psych (Gen Ed)	3 cr.	MGT270 Principles of Management	3 cr.
PSY101 Intro to Psychology (Gen Ed)	3 cr.	INS240 Commercial Insurance	3 cr.	ECO212 Macroeconomics	3 cr.
		MGT165 Global Business	3 cr.		
Start: Aug	End: Dec	Start: Jan	End: May	Start: May	End: Aug

Total Credits earned: 61